



- Job Description:** IT Sales and Account Management
- Location:** Based in Newcastle upon Tyne. Travel to client sites and Edinburgh Office will be required
- Salary:** £28,000 basic with uncapped OTE & company car/ car allowance
- Hours of work:** 09:00 – 5:30 pm (out of hours work will required occasionally)

General Description:

An excellent opportunity has arisen at a Newcastle city centre based IT company for the role of IT Sales & Account Management. OPAL provide IT solutions across the UK for a number of businesses and education establishments; our reputation with our clients is second to none as we work with an honest, friendly and professional approach. We are looking for an individual with a friendly and positive attitude, someone who can work individually but also as part of our team with the utmost integrity at all times in order to continue the growth with new clients in the right manner following the same company ethos.

Skills and Experience

- A sales background, preferably someone who has worked in the IT industry or around technology for at least a year.
- Driven and wishes to progress their career.
- Full product and technical training would be provided by the company. Whilst training and building up to target, the candidate will be fully supported by the company and we would see this role growing into a much more significant opportunity in the future for the right person.
- The role is based at our Newcastle office, occasionally working from our Edinburgh office and with field based meetings expected to take place regularly. Travel and accommodation is covered by the company.
- Trustworthy and reliable, highly self-motivated.
- Act as a promoter of the OPAL brand by demonstrating a high standard of values, ethics, integrity and trust with our customers.
- Full driving license (company car/ car allowance will be provided).

All applications to jobs@opal-it.co.uk.