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IT partner

CASE STUDY:

Vermillion

Vermillion
visual communications management

OUR CLIENT:

Vermillion is one of Europe's leaders in the provision of high-quality design and artwork, product photography, reprographics, digital asset management, print management and online project delivery solutions. The company has a proven track record of working with some of the biggest and best-known fast-moving consumer goods (FMCG) brands and home shopping companies in the UK and overseas.

THE CHALLENGE:

On Boxing Day 2015, Vermillion was hit by a flood which put the company's existence in jeopardy. It destroyed four Epson proofers, several Apple Macs, a physical server which contained three terabytes of data, and other hardware and software. The company needed to quickly replace hardware that was vital to the smooth running of the business, and to develop a more robust IT infrastructure that couldbetter withstand threats posed by natural disasters such as a fire or flood.

THE SOLUTION:

Vermillion turned to our dedicated team for assistance having enjoyed a good working relationship with us for several years.

We built and reconfigured a new server within a matter of days – a major challenge given the vast quantities of data that needed to be transferred across from the existing back-up server. We also sourced and installed replacement hardware, replaced firewalls and created a comprehensive virtualised disaster recovery environment that could protect Vermillion against future threats to security.

Vermillion co-founder Chris Milner said: "The team at Opal were fantastic and without their help our business may not be here today. Many suppliers shut down over the festive period but Opal were happy to do what was necessary to get our business back up and running again. They are a valued partner who have taken the time to understand our needs and they're agile enough to respond to these needs quickly and efficiently."

Support

Deployment

Security

Infrastructure

Apple