CASE STUDY:

Maxim

maxim
taking care of your environment

OUR CLIENT:

Maxim FM is one of the largest, privately owned commercial facilities management companies in the region. Operating across the North East and Scotland, Maxim works with clients from all sectors to ensure their premises are maintained to the highest possible standard, both inside and out.

THE CHALLENGE:

Maxim's management team sought to make major changes to the IT infrastructure to expand the business. Whilst the current server fulfilled short-term requirements, it didn't have the capacity to meet the company's ambitious plans for the future. In addition, Maxim was looking for a new file management system that would give the company more control over its own networks.

THE SOLUTION:

Initially we analysed Maxim's IT infrastructure and talked to staff to gain a thorough understanding of the way in which the business operated. That allowed us to suggest several solutions that would meet the company's needs more effectively.

Michael Hall, Maxim's Finance Director, said: "We spoke to a number of companies and from the very beginning it was clear that the Opal team talked a lot of sense. They had some interesting ideas that hadn't come out of our conversations with other companies."

The fact that we have a dedicated Scotland branch was an added bonus as it meant that Maxim's Glasgow branch could be supported locally, keeping any downtime to a minimum. Now in place, the new user-friendly management software has allowed Maxim to operate more efficiently, save time and resources and help the company plan for the future.

Michael said: "The new system will prove to be invaluable in helping us to lay the foundations to grow the business in coming years. The entire Opal team has been helpful and responsive throughout the project and we've been delighted with the service and support provided to date."

Support

Deployment

Security

Infrastructure

Apple